

Invitation for Bids (IFB)

Ministry of Transport, Highways, Ports & Civil Aviation

PROCUREMENT OF 100 NOS. COMFORTABLE LOW FLOOR BUSES FOR PASSENGER TRANSPORTATION IN THE URBAN AREAS

Procurement No: MT/04/09/05/CT/569

- 1) The Chairman, High Level Procurement Committee, Ministry of Transport, Highways, Ports and Civil Aviation, 07th floor, Sethsiripaya Stage II, Battaramulla, Sri Lanka, will receive sealed bids from Eligible Bidders for the Procurement of 100 Nos. Comfortable Low Floor Buses (Bus Type 1 – 60 buses, Bus Type 2 – 40 buses) for Passenger Transportation in the Urban Areas, up to 17.10.2025 at 2.00 p.m. under International Competitive Bidding Procedure.
- 2)
 - i. An eligible bidder can be a Single bidder, a JV, or a Consortium (of 03 members max.) led by a lead member as described below:
 - a. A Single bidder can either be a Local Agent of a Bus Manufacturer or a Bus Manufacturer with a local agent, or a Supplier with authorization from a Bus Manufacturer with a local agent for the offered buses.
 - b. A JV or a Consortium can either have a local agent of a Bus manufacturer or a Bus Manufacturer with a local agent as a member or can have authorization from a Bus Manufacturer with a local agent for the offered buses.
 - ii. The Bidder, either as a Single bidder or as a JV or a Consortium, if he is not the Bus Manufacturer, shall have at least 05 years of experience with project financing, to be supported with previous experience records. If the bidder has participated as a partner of a Joint Venture in a project, the percentage of the bidder's contribution shall be more than 20% of the entire project to claim experience.
 - iii. The Manufacturer of the buses intended to be offered, (a) as the Single bidder or (b) as a member of a JV or a Consortium or (c) as the supplier to a Single bidder or a JV or a Consortium, shall have (i) at least 15 years' experience in bus manufacturing (ii) manufactured 750 buses of the offered type per year at least during 03 years out of last 05 years, (iii) exported/sold more than 50 buses to each of at least 05 countries per year including the Manufacturer's country (iv) have international quality certifications such as ISO 9001, ISO 22139, ISO 3834 and ISO 26262
 - iv. The Manufacturer of the buses intended to be offered by the proponent shall have a registered Local Agent with workshop facilities, adequate, qualified & trained staff, and at least 05 years of experience in bus repair and maintenance to attend to warranty obligations during the warranty period. Also adequate quantity of spares and the services of a Resident Engineer of

the Manufacturer shall be available with the Local Agent during the warranty period.

- v. The Bidder shall have a positive Net Assets with Asset to liability ratio of less than 60% and positive operating profit at least during 03 years out of the last 05 years, and the Average Working Capital of the bidder shall exceed USD 9 Mn. or SLR 3000 Mn. at least during 02 years out of the last 05 years. The Bidder's Average Annual Turnover shall be more than USD 18 Mn. or SLR 6000 Mn. annually at least during 03 years out of the last 05 years.

If the Bidder is a JV or a Consortium, it shall have a positive Net Assets with Assets liability ratio of less than 60% and positive operating profit at least during 03 years out of last 05 years, the Average Working Capital shall exceed USD 9 Mn or SLR 3000 Mn at least during 02 years out of last 05 years & Annual Turnover of shall be more than USD 18 Mn or SLR 6000 Mn annually at least during 03 years out of last 05 years for JV/Consortium partners taken together.

- vi. Documentary evidence on all the above shall be submitted to establish that the bidder is eligible. Bids submitted by bidders who fail to establish their eligibility shall not be considered.

3) A pre-bid meeting will be held at the Auditorium, Ministry of Transport, Highways, Ports and Civil Aviation (Transport Section), 07th floor, Sethsiripaya Stage II, Battaramulla on 19.09.2025 at 10.00 a.m.

4) Bids shall be valid up to 20.04.2026

5) Bids must be accompanied by a Bid Security as per the format included in section IV (Bidding forms) and the amount shown in the below table, irrevocable & unconditionally encashable upon the first written request by the Ministry of Transport, Highways, Ports and Civil Aviation. Bid security should be issued by a registered commercial bank approved by the Central Bank of Sri Lanka or foreign bank recognized by central bank of Sri Lanka. Any Bid not accompanied by a valid Bid Security will be rejected.

The amount of the Bid Security shall be as follows,

Type	Bid security in LKR
Bus type 1	40. Mn
Bus type 2	27. Mn
Bus type 1 & Bus type 2	67. Mn

The validity period of the Bid Security shall be until 20.06.2026

- 6) Every bidder or any person who acts as an agent or sub agent, representative or nominee for or on behalf of any bidder shall register himself before submission of bids with the Registrar of Public Contracts, Sri Lanka, as required by the Public Contract Act Number 03 of 1987. The Original Certificate of registration shall be submitted with the bid. The bids of those bidders who failed to submit such an Original Certificate shall be rejected.

- 7) All pages of the Bid Documents shall be initialed by the bidder and his seal affixed.
- 8) Bids will be closed on 17.10.2025 at 2.00 p.m, Sealed bids should be hand delivered to:

The Chairman,
High Level Procurement Committee,
Ministry of Transport, Highways, Ports and Civil Aviation
07th floor, Sethsiripaya Stage II,
Battaramulla.

The sealed cover, containing the ‘Original’ and the ‘Copy’ of the Bid in two separate envelopes, should be marked “**PROCUREMENT OF 100 NOS. COMFORTABLE LOW FLOOR BUSES FOR PASSENGER TRANSPORTATION IN THE URBAN AREAS**” at the top of left hand corner of the envelope.

- 9) Bids will be opened immediately after the closing of the Bid at the Transport section of the Ministry of Transport, Highways, Ports, and Civil Aviation, 07th floor, Sethsiripaya Stage II, Battaramulla. Bidders or their authorized representatives are requested to be present at the opening of the bids

- 10) To obtain further information, eligible bidders should contact:

Director General (Technical)
Technical Division
Ministry of Transport, Highways, Ports and Civil Aviation,
07th floor, Sethsiripaya Stage II,
Battaramulla.

Telephone: 0112-187206

Email: dg.tech@transport.gov.lk

- 11) To inspect and purchase the bidding documents in (English), eligible bidders should contact through following numbers and anyone can inspect the bidding documents through the ministry’s website. (www.transport.gov.lk)

Procurement Division
Ministry of Transport, Highways, Ports and Civil Aviation,
07th floor, Sethsiripaya Stage II,
Battaramulla.
Tel/Fax : 0112-187213

- I. The relevant bidding document can be purchased by paying a non-refundable deposit of 200,000 LKR valid in Sri Lanka to an official bank account of the **Ministry of Transport, Highways, Ports and Civil Aviation, Bank of Ceylon, Battaramulla branch, Account number 7042656**, and handing over the bank slip or direct transfer slip to the above-mentioned address.
- II. Bidding Documents will be issued during normal working days from 09.00 hrs to 15.00 hrs. at the address under para. 11 above, from 04.09.2025 to 16.10.2025.